

APPENDIX A

Strategy Information

<u>Trial Exhibit No.</u>	<u>Document Description</u>	<u>Protection Sought</u>
PX1036	Jefferson Document: Board of Trustees Retreat Agenda (06/20/18)	Complete
PX1074	Jefferson Presentation: Jefferson Health's Strategic Roadmap Consolidated Findings; Implications & Recommendations December 2016 (12/16)	Complete
PX1365	Email from Peter DeAngelis to Stephen Klasko re: FW: Sent on Behalf Stephen K. Klasko, MD, MBA w/Attach: 160621 JH Board Strategy Pre-Reading_pdf; Jefferson Strategic Roadmap Findings & RecommendationsV2.pdf (01/27/17)	Complete
PX1368	Email from Maria Whitty to Peter DeAngelis re: FW: 4pm McKinsey Meeting (E-mail 1 of 2) w/Attach: 160706 Jefferson Payor Strategy.pdf; 160706 Jefferson Patient Access.pdf (07/06/16)	Complete
PX1127	Email from Anne Docimo to Bruce Meyer re: FW: Mckinsey decks w/Attach:160517 Steering committee #2.MONICA.pptx;160427 Steering committee #1.MONICA.pptx (11/04/17)	Complete
PX1051	Email from Stephen Klasko to Peter DeAngelis; Larry Merlis; Kathleen Kinslow; et al. re: Re: TIA agenda March 28; May need an additional meeting (04/07/17)	Complete
PX1060	Email from Gregory Shea to Stephen Klasko re: FW: Chair and LA Alumni notes w/Attach: Chair Education 7-21-17.doc (07/26/17)	Complete
PX1431	Email from Philip Green to Larry Merlis; Stephen Boochever; Robert Cindrich re: FW: Fox Chase/HPP (01/10/19)	Complete
PX1434	Email from Philip Green to Larry Merlis; Stephen Boochever re: Re: Einstein-Attorney-Client Privilege Applies (02/20/19)	Complete
PX1395	Email from Peter DeAngelis to Stephen Klasko; Larry Merlis; Steve Crane; Mark Tykocinski; et al. re: FW: Rating Agency w/Attach: TJU_rating Agency Deck_v14 edits 051719.pdf (05/17/19)	Complete

PX1056	Email from Stephen Klasko to Robert Adelson; Bruce Meyer; John Ekarius; et al. re: Re: Board Meeting Today (07/29/19)	Complete
PX1404	Email from Peter DeAngelis to Stephen Klasko; Larry Merlis; Steve Crane; Mark Tyocinski; et al. re: FW: Rating Agency w/Attach: TJU Rating Agency Deck v14 edits 051719.pdf (05/17/19)	Complete
PX1430	Email from Ted Kaehler to Stephen Boochever; Court Houseworth; Larry Merlis re: RE: Purchase Price Summary w/Attach: Funds Flow (2017 & Present).pdf; GT 2.16 Dec 2018 Owner LOB Results with Updated Lead Sheet.pdf.pdf (05/23/19)	Complete
PX1310	Jefferson Presentation: Post-Acute Care - 3 Year Strategic and Financial Plan FY19-FY21 (NA)	Complete
PX1300	Email from Stephen Klasko to Phil Green; Larry Merlis; Robert Cindrich; et al. re: Re: Capital and Strategic Partner (08/02/18)	Complete
DX9359	Abington-Jefferson Health: 3 Year Strategic & Financial Plan FY20-FY22	Complete
DX9360	TJUH Inc.: 3 Year Strategic & Financial Plan FY20-FY22	Complete
DX9361	Jefferson Health Northeast: 3 Year Strategic & Financial Plan FY20-FY22	Complete
DX9362	Jefferson Health New Jersey: 3 Year Strategic & Financial Plan FY20-FY22	Complete
DX9372	Jefferson's Rationale for Proposed Acquisition of Health Partners Plan	Complete
DX9413	Abington Jefferson Health Operations Plan	Complete
DX9460	RE: can you send me the business plans we submitted with our threshold capital requests for FY 2020	Complete
DX9359	Abington-Jefferson Health: 3 Year Strategic & Financial Plan FY20-FY22	Complete
DX9302	FW: Network Optimization Work Group #2	Complete
DX9495	Re: CMC Vote Needed - Please Respond	Complete
PX1261	Email from Margaret McGoldrick to Margaret McGoldrick re: FW: Abington Jefferson Health Strategic Planning - Meeting # 1 w/Attach: Jefferson Health Strategic Framework.pdf; Abington JH Environmental Assessment.pdf; Abington JH Strategic Plan Template.pdf; Meeting #1 Discussion Guide - Abington.pdf (01/09/18)	Complete
PX1169	Email from Peter DeAngelis to Alfred Salvato; Neil Lubarsky re: Fwd: Documents for July 30 meeting w/Attach: Albert Einstein Budget Analysis 07-26-	Partial

	2018 DRAFT.pdf; ATT00001.HTM; Albert Einstein Due Diligence Report DRAFT July 26,2018.pdf; ATT00002 htm (07/26/18)	
PX1135	Email from Stephen Klasko to Mike Farris re: Monday w/Attach: Klasko and Jefferson 2020 a.docx (07/13/18)	Partial
PX1055	Email from Phil Green to Stephen Klasko; Larry Merlis; Robert Cindrich re: Re: Redefining (11/13/18)	Partial
PX1412	Jefferson HSR Filing: 4(c)-64 (08/29/18)	Partial
PX1153	Jefferson Documents: Payer Negotiations and Strategy Documents (NA)	Partial
DX9469	Strategic Growth Committee Presentation to TJU Board of Trustees	Partial
DX9337	Magee Rehabilitation - 2019-2021 Strategic Plan	Partial
DX8808	Deposition Transcript of Philip Green	Partial
DX8813	Deposition Transcript of Stephen Klasko, M.D.	Partial
DX8820	Deposition Transcript of Lawrence Merlis	Partial

Pricing Information

<u>Trial Exhibit No.</u>	<u>Document Description</u>	<u>Protection Sought</u>
PX1364	Email from Sharon Galup to Peter DeAngelis re: FW: Jefferson Independence Blue Cross Proposed Term Sheet w/Attach: Jefferon-IBC Term Sheet - 4-13-17 v2.docx (04/17/17)	Complete
PX1003	Email from Elisa Reisenbach to Jack Flynn; Debra Taylor; Sharon Galup; et al. re: RE: LEGAL 32511268v3 Commercial Tiered Independence Blue Cross Prop 18Sep2017 w/Attach: Jefferson Commercial Tiered Independence Blue Cross Pro 25Sep2017 from Independence Blue Cross.docx (09/26/17)	Complete
PX1005	Email from Debra Taylor to Joann Pinto re: GCOUNSEL-#24177-v1-DVACO Aetna Product w/Attach:GCOUNSEL-#24177-v1-DVACO Aetna Product.docx (09/06/16)	Complete
PX1113	Email from Jack Flynn to Christopher Morris; Debra Taylor; Nga Tran re: Re: 2017 Product Offerings (08/23/16)	Complete
PX1082	Email from Bill Thompson to Michael Potts; Patricia Underwood; Margaret Alfano; et al. re: RE:Cigna Magee agreement (02/11/15)	Complete
PX1084	Email from Patricia Underwood to Michael Potts; Bill Thompson; and Margaret Alfano re: RE: Cigna Magee Agreement (01/26/15)	Complete
PX1375	Email from Sharon Galup to Peter DeAngelis re: RE: Independence Blue Cross Summary 4/9/17 (04/10/17)	Complete
PX1010	Email from Patricia Daniel to Jack Flynn re: RE:United Update (08/12/18)	Complete
PX1012	Email from Sharon Galup to Peter DeAngelis; Michael Walsh; Jack Flynn et al. re: Contracting Committee Meetings (monthly) w/Attach: Contracting Committee Agenda 1.14.19.docx; Contracting Committee United Summary 14Jan2019.docx; United Proposal Comparee FINAL.XLSX; Contracting Committee C-HS Summary 14Jan2019.docx (12/17/18)	Complete
PX2201	Email from Jack Flynn to Christopher Tomlinson; Sharon Galup; Stephanie Conners; et al. re: Re: Cigna (02/08/20)	Complete

DX9391	FW: IBC Medicare Narrow Network Product	Complete
DX129	Aetna PEBTF Amendment	Complete
DX3000	GCOUNSEL-#24177-v1-DVACO_Aetna_Product, attaching Pennsylvania Employee Benefits Trust Fund Narrow Network Analysis and Recommendation	Complete
DX9395	Re: 2017 Product Offerings	Complete
DX9436	IBC - Jefferson Health Agreement Effective September 1, 2017	Complete
DX9440	IBC Snapshot	Complete
DX9454	Summary - Magee Rehabilitation Status Aetna Contract Status	Complete
DX9455	Aetna-JH Contract Effective 07.07.18 (FINAL)	Complete
DX9475	Summaries of payor agreements	Complete
DX9479	Aetna Health Inc. and Magee Rehabilitation Hospital 2015-2016 Extension Agreement Amendment	Complete
DX9480	Letter from Michael Potts to Patricia Underwood attaching Ancillary Services Agreement	Complete
DX9481	Blue Cross 19_09_18 b.pdf	Complete
DX9482	3844-4783.pdf	Complete
DX9406	Email from Sarah Myer to Steve DeStefano re: Karimoto	Complete
PX1007	Email from Debra Taylor to Amy Curcil re: Aetna Concentric Network 11-28-16.pptx w/Attach: Aetna Concentric Network 11-28-16.pptx (11/28/19)	Complete
PX1006	Email from Elisa Reisenbach to Jack Flynn; Debra Taylor; Sharon Galup; et al. re: RE: Jefferson Large Group Product Amendment and Rate Schedules (11/16/17)	Partial
PX1008	Email from Jack Flynn to Kim Roberts; Mary Sunday; Louis Incognito; et al. re: Independence Blue Cross Personal Choice Tiered network w/Attach: Large Grau PPO Tiered Network Product Agreement.pdf; tiered network sales brochure.pdf (06/12/18)	Partial
PX1043	Email from Stephen Klasko to Peter DeAngelis; Larry Merlis; Kathleen Kinslow; et al. re: Re: TIA Agenda (04/11/17)	Partial
PX1382	Email from Maria Whitty to Anne Docimo; Chuck Lewis; Cristina Cavalieri; Larry Merlis; et al. re: Meeting Materials: May 19th Payor Strategy Group Meeting w/Attach: 05.19.17 Payor Strategy Group Agenda.docx; Attachment A High Level Summary JH proposal of 05 11 17v2.pdf (05/18/17)	Partial

PX1020	Email from Pat Underwood to Hank Skoczen; Rose Battiato; Lane Brown; et al. re: RE: Tier 3 (04/15/15)	Partial
DX9396	Re: 2017 Product	Partial
DX9397	Aetna Concentric Network 11-28-16	Partial
DX3006	IBC Personal Choice Tiered Network	Partial
DX9420	Letter from Pete DeAngelis to Tony Coletta re: 2017 Jefferson Health Contract Negotiation	Partial
DX9421	Letter from Sharon Galup to Paul Staudenmeier (IBC)	Partial
DX9458	IBC - Jefferson Health Contract Negotiations for Contract Effective 7/1/2017	Partial
DX9467	Re: LEGAL 32511268v3 Commercial Tiered IBC Prop 18Sep2017	Partial
DX8798	Deposition Transcript of Peter DeAngelis	Partial
DX8821	Deposition Transcript of Bruce Meyer, M.D.	Partial
DX8805	Deposition Transcript of John (Jack) Flynn	Partial

Protected Health Information

<u>Trial Exhibit No.</u>	<u>Document Description</u>	<u>Protection Sought</u>
DX9403	Email from Steve DeStefano re: Potential Referral - Univ. of Maryland-patient (male)	Partial
DX9404	Email from Steve DeStefano re: patient at Univ. of MD	Partial
DX9415	Email from Jack Carroll to Lane Brown re: North Carolina patient safely arrived	Partial
DX9424	Email from Dawn Frederickson to Steve DeStefano et al. re: WC case at Christiana	Partial
DX9492	Email from Mary Schmidt to Carolyn Uvegas and Ruth Burnett	Partial
DX9493	Email from Lane Brown to Marissa Matteo re: Tour: patient	Partial